



STANDING COMMITTEE ON ECONOMIC AFFAIRS

Review Report of the Sugar Cane Growers Fund 2021 Annual Reports

Annexures

7.0 Annexures

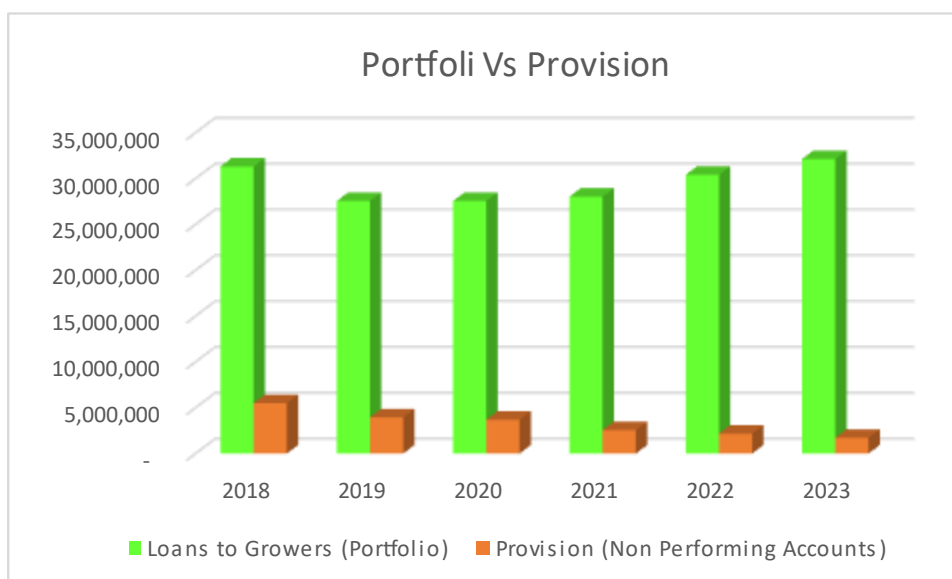
Recurring loans and loans proportion on yields.

| Portfolio by Production- 31st August 2024 | | | | | |
|---|-------------|------------------------|-------------------|----------------|----------------|
| Production | Count | Loan Portfolio | Av Loan/ Grower | Portfolio % | No % |
| 0-100 | 2063 | \$8,321,121.96 | \$4,033.51 | 26.68% | 47.15% |
| 100-200 | 1270 | \$9,308,569.39 | \$7,329.58 | 29.85% | 29.03% |
| 200-300 | 608 | \$6,971,708.62 | \$11,466.63 | 22.35% | 13.90% |
| 300-400 | 261 | \$3,438,299.10 | \$13,173.56 | 11.02% | 5.97% |
| 400-500 | 89 | \$1,314,464.72 | \$14,769.27 | 4.21% | 2.03% |
| 500-600 | 51 | \$937,157.94 | \$18,375.65 | 3.00% | 1.17% |
| 600-700 | 17 | \$468,039.80 | \$27,531.75 | 1.50% | 0.39% |
| 700-800 | 8 | \$163,088.46 | \$20,386.06 | 0.52% | 0.18% |
| 800-900 | 6 | \$115,851.85 | \$19,308.64 | 0.37% | 0.14% |
| 900-1000 | 1 | \$116,440.34 | \$116,440.34 | 0.37% | 0.02% |
| 1000-1100 | 1 | \$34,715.62 | \$34,715.62 | 0.11% | 0.02% |
| Grand Total | 4375 | \$31,189,457.80 | \$7,129.02 | 100.00% | 100.00% |

It is based on last year's actual production, and it is to be noted that highest number of the borrowers' range less than 100 tonnes (2063- 47%) majority (90%) by number is for those below 400tonnes.

For the lowest range SCGF plays important role to support those venerable which may have difficult to meet the expenses and that is one of the reasons that SCGF wishes to diversify to add other stream of income and by portfolio. The average loan of these borrowers is \$4000 so the loss ratio is also nominal and most backed by mortgages for Specialised Loan product. On the Portfolio range it 100-200 stands out 30% and plan is also while concentrating on the commercial sugar cane farming to have 20% of the loans for bigger producing growers.

| Production | Count | Loan Portfolio |
|--------------------|-------------|------------------------|
| 0 | 707 | \$2,298,146.20 |
| 0-50 | 545 | \$1,974,065.38 |
| Above | 3123 | \$26,917,239.12 |
| | | |
| Grand Total | 4375 | \$31,189,450.70 |



| | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 |
|--|--------------|---------------|--------------|--------------|--------------|--------------|
| Loans to Growers (Portfolio) | 31,318,897 | 27,545,977 | 27,545,977 | 28,020,462 | 30,407,678 | 32,122,946 |
| Provision (Non Performing Accounts) | 5,501,169 | 3,941,546 | 3,685,521 | 2,552,458 | 2,163,750 | 1,720,704 |
| Profitability | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 |
| Net Loans (Performing Accounts) | 25,817,728 | 23,604,431 | 23,860,456 | 25,468,004 | 28,243,928 | 30,402,242 |
| Net Profit (SCGF) | 2,445,651 | 2,594,872 | 1,719,927 | 3,056,524 | 2,836,424 | 2,705,230 |
| Group Profit | 8,534,324 | 6,730,141 | 6,806,990 | 5,716,578 | 9,669,336 | 6,385,471 |
| Grower & Production | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 |
| No. of Productive Growers | 11,418 | 11,637 | 11,622 | 11,397 | 10,872 | 10,563 |
| Annual Sugar Cane Production (tons) | 1,700,000 | 1,806,572 | 1,729,281 | 1,417,267 | 1,639,004 | 1,565,486 |
| Approvals/Payments | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 |
| Total Application Approved-No | 2,855 | 2,379 | 2,621 | 2,049 | 2,581 | 2,160 |
| Approved Application Value | 7,838,184 | 8,417,956 | 9,870,827 | 7,480,461 | 10,262,496 | 9,199,521 |
| Total Loan Payments Made- No | 2,642 | 2,738 | 2,215 | 2,948 | 3,662 | 3,215 |
| Loan Payments Value | 7,915,812 | 7,726,898 | 7,998,661 | 6,527,411 | 9,500,557 | 9,035,906 |
| Average Monthly Application Value | 653,182 | 701,496 | 822,569 | 623,372 | 791,713 | 752,992 |
| Arrears/ Provisions / Write Off | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 |
| Arrears Trends (Macro) | 25% | 19% | 13% | 11% | 10.0% | 8% |
| % Provision /Gross Loan | 17.57% | 14.31% | 13.38% | 9.11% | 7.12% | 5.36% |
| Priority No | 12,982 | 3,556 | 5,262 | 3,289 | 1,370 | 996 |
| Priority Portfolio | 4,888,992 | 3,813,202.00 | 2,866,299.78 | 2,066,501.42 | 724,507.61 | 486,241.37 |
| Priority Arrears -No | 2,815 | 949 | 472 | 1,645 | 846 | 784 |
| Arrears Portfolio | 1,141,016.11 | 487,944.00 | 353,467.00 | 448,103.00 | 344,647.18 | 321,896.98 |
| % Arrears | 23% | 13% | 12% | 22% | 48% | 66% |
| Priority Write Off | | \$ 505,441.18 | \$ 82,338.29 | \$ 22,928.01 | \$ 76,051.92 | \$ 7,009.67 |
| CDRF | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 |
| CDRF No | 3,795 | 1,641 | 1,441 | 1,663 | 1,622 | 1504 |
| CDRF Portfolio | 1,284,441 | 834,939 | 925,474 | 1,353,842 | 1,510,061 | 1,639,576.84 |
| CDRF Arrears - No | 2,263 | 1,269 | 703 | 936 | 628 | 539 |
| Arrear Portfolio | 897,855.00 | 624,398.00 | 402,381.09 | 432,408.00 | 354,775.00 | 389,488.00 |
| % Arrears | 70% | 75% | 43% | 32% | 23% | 24% |
| CDRF Write Off | | \$ - | \$ - | \$ 43,131.74 | \$ 96,617.53 | \$ 8,748.02 |

| | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 |
|-----------------------------|--------------|-----------------|---------------|-----------------|-----------------|---------------|
| SP No | 4,884 | 3,345 | 4,057 | 3,902 | 3,970 | 3954 |
| SP Portfolio | 25,235,193 | 23,127,654 | 25,494,823 | 24,600,119 | 28,132,474 | 29,870,422.18 |
| SP Loan Arrears No | 869 | 626 | 428 | 449 | 386 | 389 |
| Arrear Portfolio | 5,933,928.00 | 4,257,505.00 | 3,091,465.25 | \$ 2,209,175.34 | \$ 2,193,100.00 | 1,910,078.15 |
| % Arrears | 24% | 18% | 12% | 9% | 8% | 6% |
| Write off SP | | \$ 1,154,228.72 | \$ 173,685.83 | \$ 301,649.14 | \$ 144,670.05 | \$ 363,929.12 |
| | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 |
| Total Arrears | 7,972,799.11 | 5,369,847.00 | 3,847,313.34 | 3,089,686.34 | 2,892,522.18 | 2,621,463.13 |
| Total write Off | | 1,659,669.90 | 256,024.12 | 367,708.89 | 317,339.50 | 379,686.81 |
| Provision | 5,501,169 | 3,941,546 | 3,685,521 | 2,552,458 | 2,163,750 | 1,720,704 |
| Ratio % Provision/ Arrears | 69% | 73% | 96% | 83% | 75% | 66% |
| Ratio Write off / Provision | | 42% | 7% | 14% | 15% | 22% |

Note From Dec 2021 - New method of arrears calculation started based on monthly aging then to season based
! First-ever write-off in 2019 after aggressive portfolio assessment as prior years there were no robust arrears management

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Key Performance Indicators

| Indicators | Baseline | 3 Years (2025-2027) | 5 Years (2025-2029) |
|---|----------|------------------------|------------------------|
| Average amount of sugarcane produced per hectare (tonnes) | 47 | 52 | 55 |
| Area under cane (ha) | 33,572 | 36,000 | 38,500 |
| Annual increase in sugarcane farmer income (%) | \$3,500 | 25 | 20 |
| Sugar mill efficiency (TCTS) | 10.5 | 10.5 | 10 |
| New farmers (number) | 80 | 400 | 700 |